

Spencer Easton
Business 1050
M,W,F 9-10 am
Prof. Smith

I started thinking about all the times I went to Denny's and had really good servers , or when I was recording music down in Provo and got locked out of my car on graduation night and the sound engineer drove us back up to Salt lake. There are plenty of great experiences that I have had when it comes to business. This is what makes you realize when you see someone who does not care and either take advantage of you or not show costumer service.

When I was working right out of high school I was the lowliest of low. Shovel and my hands, yes I was working in the construction industry. I was digging holes and moving materials. I was working day and night for money, I was putting in the time and effort in a very competitive industry. The job that I had was given to me to see if I could keep up and the balls to do the job.

I was called in to have an evaluation, this came at almost exactly three months after I was hired. I was told that I was meeting and exceeding what they wanted me to be doing and wanted to start training me to run some of the equipment. I was trained and started working all over the Salt Lake valley running the equipment I knew.

Then at about eleven months I was called in again and they explained that they thought I was a very responsible young man and they wanted to have me start to operate the machinery. I got my operators license and started driving the water truck and hydraulic roller.

These little adages continued for the next few months and I could see that if I was willing to work they were willing to trust me. I did feel like they wanted me to get as much experience as possible and to get far. They just cared what my work ethic was like and my accountability.

Since I was a very hard worker I was treated very well by this company. I then went to them and was a little upset that I was not getting paid what I thought I was worth. They sat me down and said well we have been thinking about a job we need done for a park and wanted to know if you would take it on as a supervisor! I was a little taken back by this. They explained that they thought I was very trust worthy and that my attention to detail was priceless. I was put in charge of building a pavilion at a local

historic park and I loved this job. I got to see it from start to finish. I was in charge of calling any sub contractors and getting supplies and I hired two temps to help me with the labor side of things. I got a lot of experience and a job offer from a professional framer who was willing to pay me \$17.50 an hour plus benefits!

I was able to get all this experience and money because this company saw my hard work and took note of that and came to me. I really liked that they took the time to see how I was doing and reward me accordingly so this by far would have to be my best business transaction.